

TeachApply Software

B2B Sales Manager – Recruitment Management Software for Education (Telecommuting / Part-time)

Job Description

Job Position: B2B Sales Manager – Recruitment Management Software for Education

Location: Telecommuting (work online from home)

Job Type: Part-time. Up to 10hrs /week – up to 50hrs/month.

Working Hours: Flex-time.

Salary: Base + Sales-commission. Negotiable.

Requirements:

Must be able to sell our Recruitment Management software to International Schools and Educational Organizations.

Must be confident to establish business relations with decision makers at International Schools and Educational Organizations.

Others: Must have own computer with good Internet connection.

Main responsibilities:

- Sell our Recruitment Management software – **TeachApply Dashboard** – to International Schools and Educational Organizations.
- Establish contact with decision makers (Heads of School / Deputy Heads of School / Business Directors / HR Managers) - by phone, email, social media or in-person.
- Introduce our Recruitment Management software – **TeachApply Dashboard** to decision makers and secure time for providing product demos.
- Provide product demos via Skype or in-person.
- Write sales copy for emails, website, social media, etc.
- Attend international conferences and visit customers if required.

Personal traits and requirements:

- Able, confident and comfortable to sell B2B software to Educational Organizations
- Able, comfortable and persistent to establish direct contact and develop business relations with decision makers in the Education field.
- Ability to work on own initiative and be proactive
- Fluent in English
- Energetic, committed and reliable

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- Experience in teaching or education environment will be a great asset
- Charisma and sense of humor

Other specifics about the job:

- This is a flexible job. You can choose your own working hours, except when you have specific scheduled appointments – such online demos with the customers.
- This is a telecommuting job. There's no need to come to the office. You can enjoy working remotely from home, beach, coffee shop, etc.
- You must have your own computer with good Internet connection, Chrome web-browser and Skype installed on it.
- This job is opened to international hire. You can be based in any country – the customers are worldwide.
- Attending International Education conferences / expos might be required a couple of times a year.
- Visiting customers in the region might be required.

About TeachApply Software:

TeachApply Software is a software startup based in Tokyo Japan, creating software for the Education industry.

Please submit the application form below.

<https://teachapply.com/teachapplysoftware/b2b-sales-manager-recruitment-software-for-education/>